



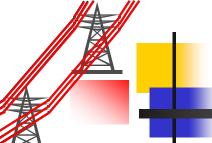
## Evolving ISO Market Design: TX, CA, NY & Mexico

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- Changing focus towards distributed resources.
- Implications due increasing generation and storage on the distribution system.
- What is needed?



### Changing focus



- Independent System Operators (ISOs)
   were conceived in the traditional paradigm
   of generation following demand.
- Typically large-scale generation remote from demand-centers dispatched to meet a forecast demand:
  - Some demand response from, eg, industrials.
- Some erosion of that paradigm with largescale intermittent renewables.



### Changing focus



- But the demand-side is also changing.
- From passive consumers to:
  - Prosumers with on-site generation, including renewables,
  - Storage, and
  - Demand-response.
- No longer just a demand to be met, and generation no longer all dispatchable.
- Distributed energy resources (DERs) may require rethink of ISO functionality and reach.



### Changing focus



- DERs are on the distribution system:
  - ISOs do not directly monitor.
- DERs may want to be integrated into wholesale markets:
  - Regulatory complexity since consumers mostly interact at retail rates.
- Or, they may prefer regulatory arbitrage:
  - Provide wholesale value, but get paid at retail rates.





# distributed generation and storage.

- Regulatory (retail competition provisions),
- Reliability/markets (dispatch versus passive response)
- Technical (reverse power flow),
- Equity (wholesale-retail arbitrage and paying for the existing transmission and distribution network),
- Emissions (effect of storage on carbon dioxide production).
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#### What is needed?



- Does the ISO need to operate the distribution system?
- Or just greater visibility of distributed resources?
- Do we need a distribution system operator (DSO)?
- Is a DSO necessary when there is retail open access?



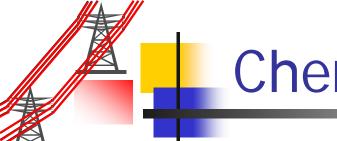


- Director in the Energy Practice of Navigant Consulting.
- Previous senior roles in operations, planning, and market design at PSE&G,
   PJM, CAISO, ERCOT, and New Jersey's Basic Generation Service retail backstop.
- Led Engagement Groups with More Than Smart (CA) and New York REV.
- Holds a BS in Electrical Engineering and an MBA.





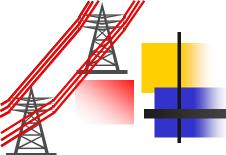
- Officer jobs at PG&E, including Federal and State Regulatory Affairs, Federal Policy and Rates and ISO/FERC Relations.
- Helped restructure the CA electricity industry and served on the original board of CAISO.
- Previously in state and local government in California and led several NGOs.
- Keystone Policy Center Board of Trustees and Co-Chair of Erb Institute Strategic Advisory Committee at the University of Michigan.



### Cheryl Mele



- COO at ERCOT since January 2016.
- Prior to that was the COO at Austin Energy where she worked for over 20 years.
- Holds a BS in Mechanical Engineering from Union College in Schenectady NY and is a registered PE in Texas.



### José María Lujambio



- Coordinates the energy practice of the law firm Cacheaux, Cavazos & Newton since 2014, including negotiations of PPAs, support for renewables' projects, and advice in hydrocarbons midstream and downstream regulation.
- Previously General Legal Counsel of the Mexican Energy Regulatory Commission, implementing the 2008 reforms on renewable energy and gas.
- Holds an LL.M., with energy concentration, from UT Austin and a Law degree from the ITAM.