Energy and Geopolitics: Russia's Perspective

by

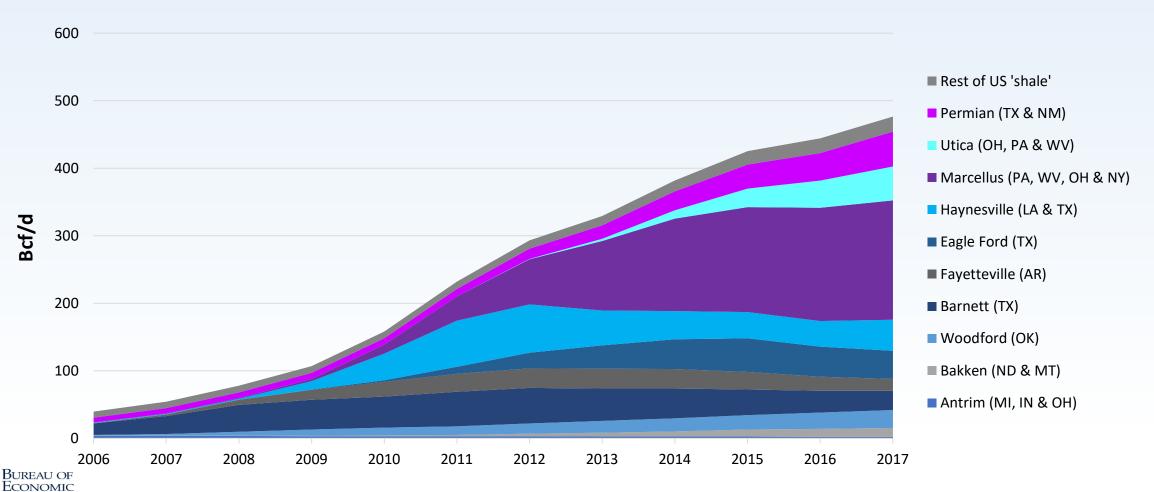
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Energy Week, 2019



Overview of the Recent Trends

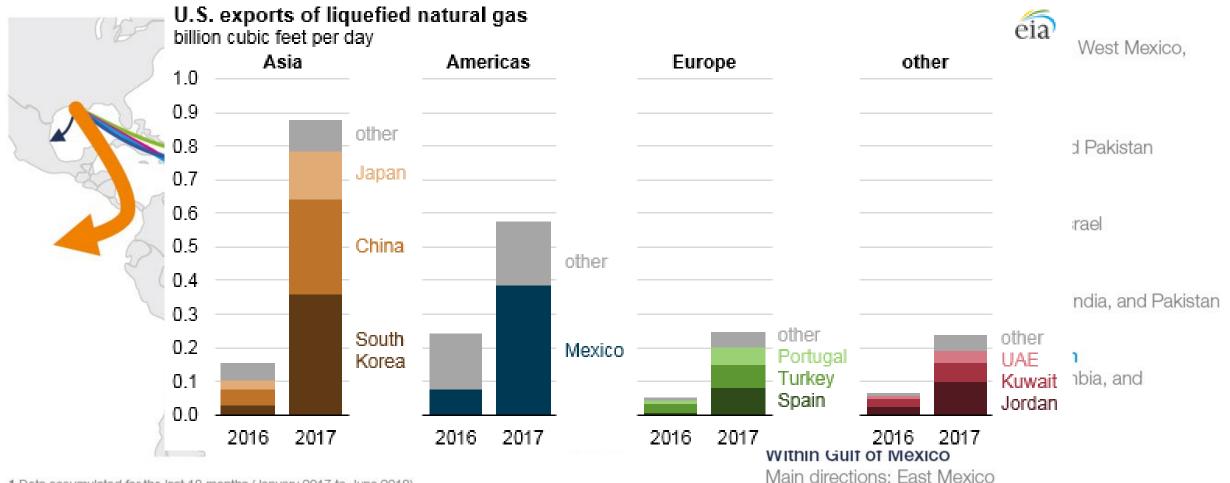
In 2017, about 17 Tcf of dry natural gas or more than 60% was produced from shale resources.



Source: EIA & IHS data

New Roads

Direction of travel of US LNG exports1



Total volume exported: 1.98MT/9%

1 Data accumulated for the last 18 months (January 2017 to June 2018) Source: LNGFlow

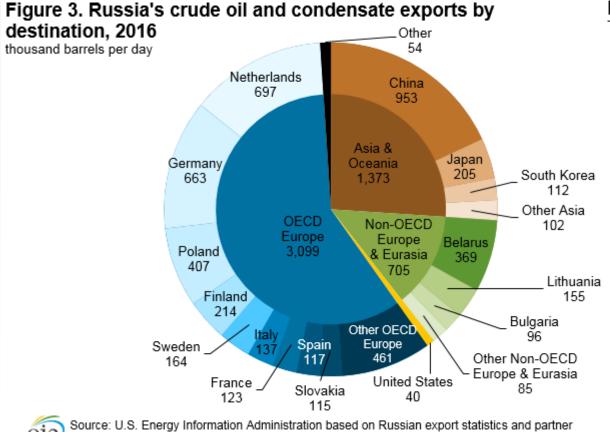


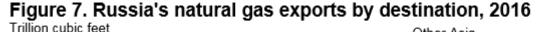
Looking into the Future

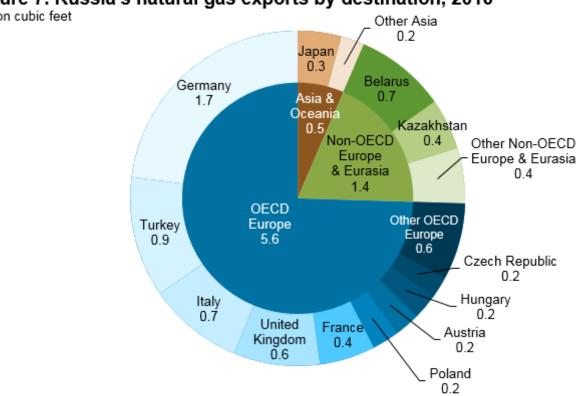
- ➤ What threatens Russian exports and therewith profits comprising a lion share of the country's budget?
- ➤ How can Russia maintain and possibly strengthen its position on energy markets?
- > Does Russia has enough capital to invest into supply and infrastructure?
- ➤ What are the long-term scenarios: how Russia's relationship with EU and Asia may change (with the increasing U.S. supplies)?



Fast Changing Environment





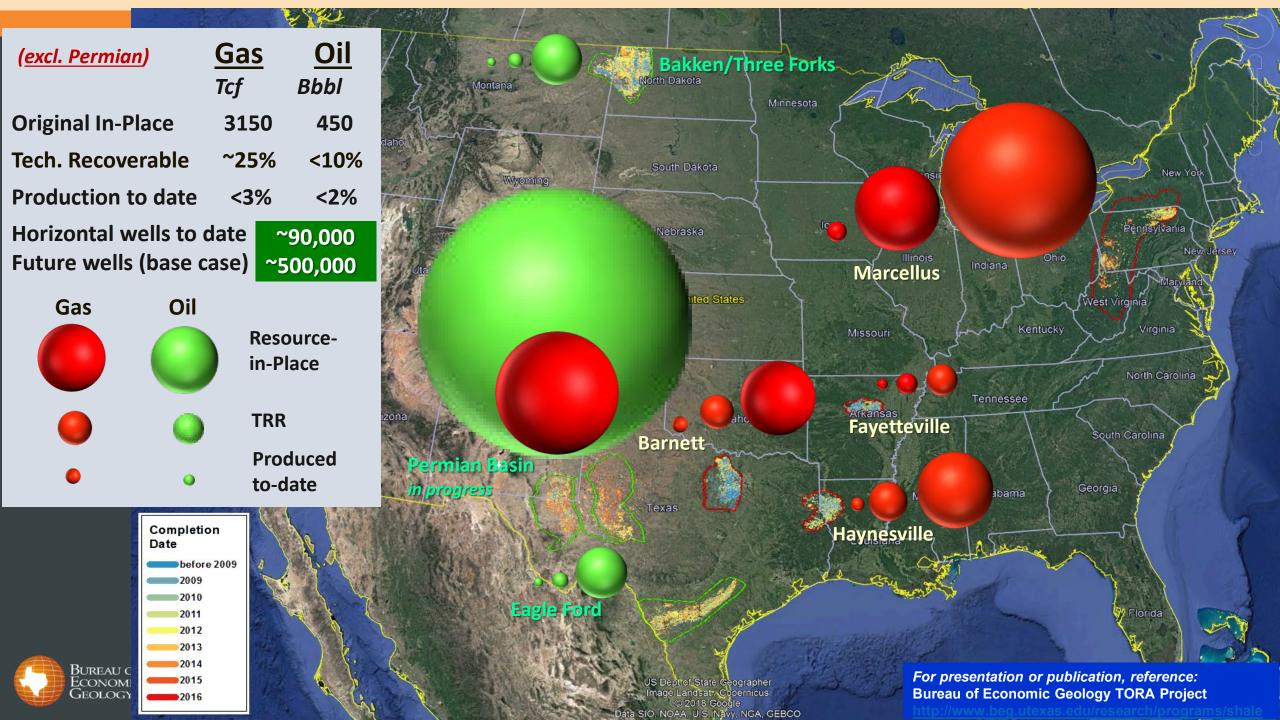


Source: U.S. Energy Information Administration, based on Russian export statistics and partner country import statistics, Global Trade Tracker

Sources: International Monetary Fund; A.T. Kearney analysis

eia country import statistics, Global Trade Tracker





Summary

- > Russia makes relation-specific investments to keep its partners
 - New pipelines, LNG, and supply contracts with China
 - Increased flexibility in pricing at the EU markets
 - Diversification: oil, ng, nuclear with South America and Asia
 - ⇒ Russia ensures a stable profit flow and expansion of the market if prices go low creating a portfolio of options
- ➤ Russia keeps a close look at the U.S. exports but even more so on domestic demand growth
 - LNG perceived as the price determining resource

