



BLUE BIRD®

*"Leader in zero- and
low-emission transportation"*

Distributed Energy Resources

March 2023



BLUE BIRD®

Blue Bird Corporation – A Rich History

- Company founded in 1927 in Fort Valley, Georgia
- Over 550,000 Blue Bird buses built with over 180,000 still on the road today
- 1st Type D Compressed Natural Gas school bus (1991)
- 1st All-Electric powered school bus (1994)
- 1st OEM propane-powered school bus (2008)
- Leader in Alternative-Powered school buses with over 20,000 units deployed



The School Bus Electrification Opportunity

School Buses in US

- Over 500,000 Buses, ~90% Diesel
- Potential to eliminate 5 million tons of carbon emissions annually
- 100 GWh Stored Energy Potential



The Challenge Ahead

How Much for that Charger?

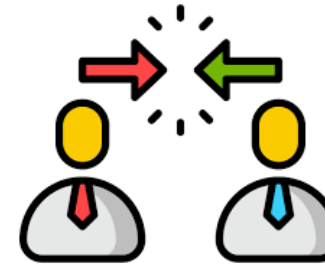


Bond Funds



Operating Funds

Transportation Director



Facilities Director

Tried and True



New Technology

Key Questions to Answer

- How Will EV Funding Model Evolve?

Highland

- How will cost base change?



- What can Utilities do?



Thank You!
