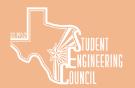
# HALLOWEEN CANNED



## **FOOD DRIVE**

#### EVENT BRIEF

MARKETING & ANALYTICS COMMITTEE, FALL 2020



2020

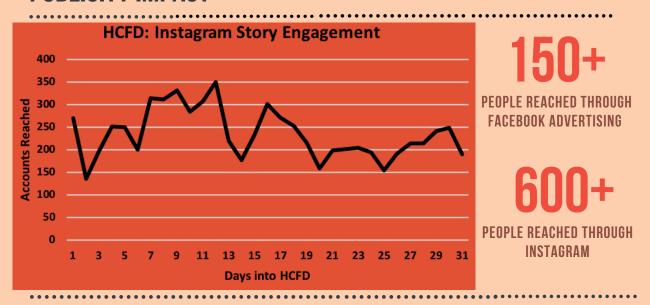
### **KEY FINDINGS**

#### **OUTCOMES, & IMPROVEMENTS**

#### **OPERATIONAL SUGGESTIONS**

- EARLY PLANNING (ESPECIALLY OF CHALLENGES), FREQUENT COMMUNICATION, AND CREATING AN ORGANIZED TIMELINE WITH DEADLINES
   WILL MAINTAIN THE FUNDRAISING MOMENTUM
- PRESENTING AT ORG MEETINGS AND INCENTIVIZING ORGANIZATIONS TO SIGN-UP EARLY MAY IMPROVE THE NUMBER OF DONATIONS
  RECEIVED
- REACH OUT TO CRCS EARLY AND ENCOURAGE THEM TO MAKE THEIR ORG PAGE EARLY

#### **PUBLICITY IMPACT**



- FUNDRAISE HEAVILY IN THE FIRST 15 DAYS BECAUSE ENGAGEMENT IS USUALLY AT ITS PEAK WITHIN THAT WINDOW
- INCORPORATING CHALLENGES THROUGHOUT THE MONTH SIMILAR TO HCFD: BOO'D MAY IMPROVE ORG AND INDIVIDUAL ENGAGEMENT

#### **EVENT IMPACT**

**\$5616** 

15

**45.1%** 

RAISED IN TOTAL

STUDENT ORGS PARTICIPATED TO RAISE MONEY

OF DONATIONS CAME FROM ENGINEERING ORG DONATION PAGES

- INCENTIVIZE ORGS TO GET MEMBERS TO PARTICIPATE IN CHALLENGES. ONLY 10/40 PEOPLE WHO PARTICIPATED IN THE BOO
  CHALLENGE WERE NON-SEC MEMBERS
- HAVE SEC MEMBERS WHO ARE PART OF OTHER ORGS FREQUENTLY ADVERTISE HCFD AND PUSH FOR PARTICIPATION

## SUGGESTED TARGETS

01

#### **ORGANIZED TIMELINE**

CREATING A TIMELINE WITH DEADLINES AND GOALS FOR IDEAS, FUNDRAISING, AND CRCS





**02**COMPETITIVE EVENTS

ADDING FUN EVENTS THROUGHOUT THE MONTH TO
PUBLICIZE THE FUNDRAISER AND INCREASE
ENGAGEMENT AMONG ORGS (FOR POINTS)

03

#### FREQUENT EVENT REMINDERS

SENDING E-MAIL REMINDERS THROUGH DIFFERENT NEWSLETTERS AND HAVE SERVICE MALS PRESENT AT OTHER ORG MEETINGS TO INCREASE OUTREACH

